

**AUSTRALIAN
NATIONAL
MARITIME MUSEUM**

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AUSTRALIAN NATIONAL MARITIME MUSEUM

Section 1: Overview, appropriations and budget measures summary

OVERVIEW

The role of the Australian National Maritime Museum is to acquire, manage and maximise accessibility to Australia's maritime heritage. The Museum encourages a broad interpretation of maritime history, and seeks to promote awareness of contemporary issues. We mount innovative and entertaining exhibitions and public programs. As a national institution, we provide leadership and encouragement to other maritime museums and interested groups. The Museum presents Australia's maritime heritage internationally.

Linkages and relationships with local, state and federal agencies, national and international museums and maritime-related entities, and also the private sector, have provided opportunities for the Museum to undertake joint maritime projects and/or to pursue economic self-sufficiency initiatives.

The main business of the Museum relates to exhibition, conservation and research of maritime issues. A commercial arm of the Museum focuses on generation of revenue from non-government sources. Our main outcome relates to enriching people's lives by promoting knowledge and enjoyment of Australia's relationship with its waterways and the sea.

APPROPRIATIONS

The total appropriations for the Museum in the 2001-2002 Budget is \$29.461 m.

Table 1.1, on the following page, shows the total appropriations for the Australian National Maritime Museum for 2001-2002. The Museum has only one outcome and one output due to the interdependence of each function within the Museum.

Australian National Maritime Museum — Appropriations 2001-02

Table 1.1: Appropriations and Other Revenue (\$'000)

Outcome	Departmental (price of outputs)					Administered				
	Revenue from Government (appropriations)			Revenue from other sources ⁽³⁾	Price of outputs ⁽²⁾	Annual appropriations		Special approps	Total administered appropriations	Total appropriations
	Bill No. 1	Special approps	Total			Bill No. 1	Bill No. 2 (SPPs & NAOs) ⁽¹⁾			
	(A)	(B)	(C = A+B)	(D)	(E = C+D)	(F)	(G)	(H)	(I = F+G+H)	(J=C+I)
1. Increased knowledge, appreciation and enjoyment of Australia's relationship with its waterways and the sea	29,461	-	29,461	5,498	34,959	-	-			29,461
					84.3% ⁽⁴⁾					
Total	29,461	-	29,461	5,498	34,959	-	-			29,461
	Departmental capital (equity injections and loans)									-
	Administered capital									-
	Total appropriations									29,461

1. Under the appropriation structure, Bill No. 2 includes Specific Purpose Payments (SPP's), New Agency Outcomes (NAO's), administered capital and departmental capital via departmental injections and loans.

2. Refer to Budgeted Statement of Financial Performance (Operating Statement) for application of agency revenue.

3. Revenue from other sources includes other revenue from government (eg resources free of charge) and revenue from other sources. Non-appropriated departmental and administered revenues are shown in Appendix 1.

4. Percentage figure indicates the percentage contribution of Revenue from Government (Departmental Appropriations) to the Total Price of Outputs, by outcome.

ADMINISTERED CAPITAL AND DEPARTMENTAL EQUITY INJECTIONS AND LOANS

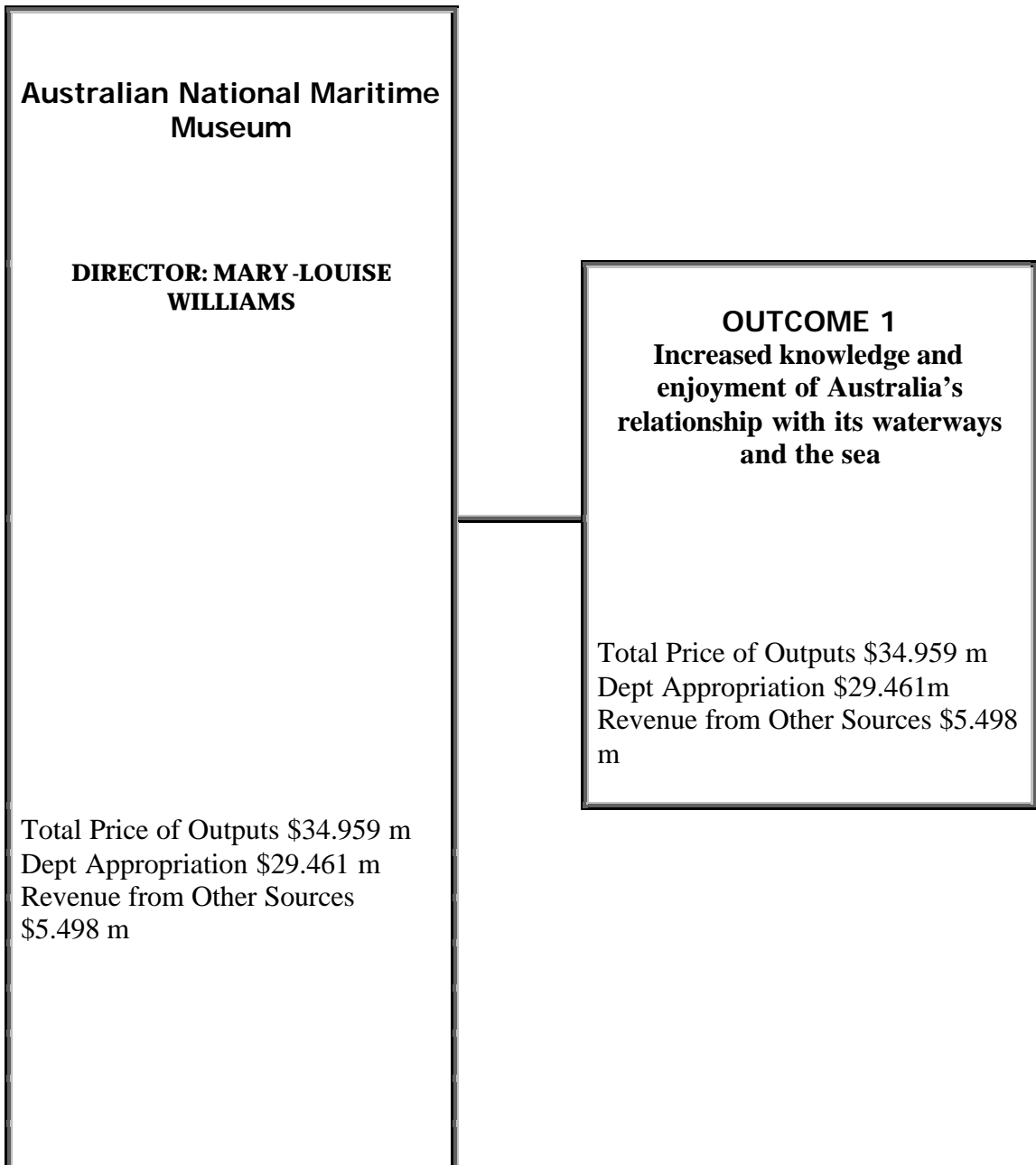
The Australian National Maritime Museum will receive no administered capital or equity injections in 2001-2002.

Section 2: Outcomes and outputs information

OUTCOMES AND OUTPUT GROUPS

Charts 1 and 2 show the Outcome and Output structure of the agency. Our outputs include exhibitions (permanent and temporary), public programs, acquisitions, special projects, and commercial activities. Financial detail for Outcome 1 by outputs appears in Table 2.1.1, while non-financial information for Outcome 1 appears in Table 2.2.1.

Chart 1: Outcome Structure



CHANGES TO OUTCOMES AND OUTPUTS

There have been no changes to the Australian National Maritime Museum outcomes and outputs as reported last year.

OUTCOME 1 —DESCRIPTION

Increased knowledge and enjoyment of Australia's relationship with its waterways and the sea

The Museum enhances access to, and participation in, maritime heritage through a range of activities such as:

- exhibition of themes/items (permanent and temporary), both coordinated in-house and on loan from national/international institutions;
- public programs conducted for both school children and for adults;
- commercial activities to extend the economic self-sufficiency, and raise the profile of the Museum;
- special projects, including joint ventures and sponsorships;
- research into historical events and the background and role/use of collection items; and
- acquisition of museum collection items.

Ongoing operations increase the public's knowledge and enjoyment due to the continual changes of exhibitions within the Museum, accessibility to specialist lectures and publications, etc.

MEASURES AFFECTING OUTCOME 1

There are no new budget measures impacting on the Museum or its operations.

OUTCOME 1 — RESOURCING

Table 2.1.1 shows how the 2001-02 appropriations translate to total resourcing for Outcome 1, including Administered Expenses, Revenue from Government (Appropriation), Revenue from Other Sources, and the Total Price of Outputs.

Table 2.1.1: Total Resources for Outcome 1 (\$'000)

	Estimated actual 2000-01 \$'000	Budget estimate 2001-2002 \$'000
Administered appropriations	-	-
Total administered appropriations	-	-
Departmental appropriations		
Output 1.1 - Acquire, manage and maximise accessibility to Australia's maritime heritage	28,435	29,461
Total revenue from government (appropriations)	28,435	29,461
Contributing to price of departmental outputs	79.08%	84.27%
Revenue from other sources		
Output 1.1 - Acquire, manage and maximise accessibility to Australia's maritime heritage	7,523	5,498
Total revenue from other sources	7,523	5,498
Total price from departmental outputs <i>(Total revenue from Government and from other sources)</i>	35,958	34,959
Total estimated resourcing for outcome 1 <i>(Total price of outputs and admin expenses)</i>	35,958	34,959
	2000-01	2001-02
Average staffing level (number)	95	100

OUTCOME 1 — CONTRIBUTION OF OUTPUTS

The Australian National Maritime Museum's output reflects the range and diversity of the various functions performed within this small agency in the delivery of Museum services and products to the public and the Parliament. In determining how best to measure the performance of the Museum in this respect we have selected a single measure to describe our selected outcome and output. Our Annual Report, however, contains several performance measures of the Museum's activities, ranging from acquisitions and research, to exhibitions and public programs, to commercial activities and administration.

Justification for the outputs chosen to achieve Outcome 1 is described in Table 2.2.1. The table provides information on the strategies chosen to deliver Outcome 1, and shows the links between the outputs and the outcome.

Part C: Agency Budget Statements — ANMM

Table 2.2.1 Performance Information for Outcome 1

Effectiveness - Overall achievement of the outcome	
Access to, and interaction with, Australia's maritime heritage	<p>Interactions with the Museum promote learning about Australia's maritime heritage</p> <p>Permanent, temporary and touring exhibitions promote cultural diversity and other social, economic and environmental interests within Australia and abroad</p> <p>Public programs appeal to target groups, and are accessible onsite and offsite</p> <p>Multimedia programs reach and inform target groups</p> <p>Involvement of community, industry and government in the Museum's operations through sponsorship, venue hire, donations and other fund-raising and commercial activities</p>
Performance information for departmental outputs	
Output 1.1 Interactions - enjoyment/use of segregated sites, exhibitions and programs of the Museum both locally and internationally	Quality: 20% of visitors are repeat visitors 85% of visitors are satisfied
	Quantity: 1,030,000 interactions by visitors
	Price: Total price of outputs is \$34 per interaction/visitor

Table 2.2.1, above, lists the performance information that the Australian National Maritime Museum will use to assess the level of achievement of its Outcome during 2001-02. The table shows the efficiency of the outputs in contributing to Outcome 1. Information shown is both quantitative and qualitative.

Achievement of planned performance will be reported in the Annual Report of the Australian National Maritime Museum for 2001-02.

EVALUATIONS

Internal audits and evaluations are conducted on a continual basis within the Museum. Visitor surveys are conducted on a periodic basis. These reports are not publicly available.

Auditor-General Reports tabled to Parliament are reviewed by the Audit Committee for issues of relevance to the Museum.

COMPETITIVE TENDERING AND CONTRACTING

The Museum has been progressively contracting out internal functions, on a competitive basis. Currently, approximately 35% of paid workers within the Museum operate on/from contracts. Performance under the contracts is reviewed on an ongoing basis. Bulk service contracts are generally tendered for three-year periods, with the possibility of renewing or re-tendering after this period depending on performance. Individual service contracts span periods of up to twelve months.

Functions outsourced to date include security, front of house services, building services, payroll and information technology.

Section 3: Budgeted Financial Statements

DEPARTMENTAL STATEMENTS

Budgeted Departmental Statement of Financial Performance (Operating Statement)

This statement provides a picture of the expected financial results for the Agency by identifying full accrual expenses, accrual revenues and capital use charge, which highlights whether the Agency is operating at a sustainable level.

Budgeted Departmental Statement of Financial Position (Balance Sheet)

This statement shows the financial position of the Agency. It helps decision-makers to track the management of the Agency's assets and liabilities.

Budgeted Departmental Statement of Cash Flows

Budgeted cash flows, as reflected in the statement of cash flows, provides important information on the extent and nature of cash flows by categorising them into expected cash flows from operating activities, investing activities and financing activities.

Departmental Capital Budget Statement

Shows all planned departmental capital expenditure (capital expenditure on non-financial assets), whether funded either through capital appropriations for additional equity or borrowings, or from funds from internal sources.

Departmental Non-financial Assets – Summary of Movement

Shows budgeted acquisitions and disposals of non-financial assets during the budget year.

Part C: Agency Budget Statements — ANMM

Table 3.1: Budgeted Departmental Statement of Financial Performance (Operating Statement) for the period ended 30 June

	Estimated actual 2000-01 \$'000	Budget estimate 2001-02 \$'000	Forward estimate 2002-03 \$'000	Forward estimate 2003-04 \$'000	Forward estimate 2004-05 \$'000
Revenues from ordinary activities					
Revenue from government	28,435	29,461	28,914	28,466	28,748
Sales of goods and services	6,508	5,003	4,762	5,028	5,841
Interest	415	135	150	125	50
Dividends					
Net gains from sales of assets					
Other	600	360	360	860	560
Total revenues from ordinary activities	35,958	34,959	34,186	34,479	35,199
Expenses from ordinary activities (excluding borrowing costs expense)					
Employees	6,106	6,696	7,138	7,276	7,416
Suppliers	9,983	10,498	9,535	10,355	9,923
Grants	30	30	30	30	30
Depreciation and amortisation	6,783	7,200	6,970	7,268	7,572
Write down of assets					
Net losses from sales of assets					
Other					
Total expenses from ordinary activities (excluding borrowing costs expense)	22,902	24,424	23,673	24,929	24,941
Interest expense	1,251	1,322	1,239	1,159	1,073
Net surplus or deficit from ordinary activities	11,805	9,213	9,274	8,391	9,185
Gain or loss on extraordinary items	50,174				
Net surplus or deficit					
Capital use charge	(9,345)	(8,989)	(9,204)	(9,188)	(9,164)
Net surplus or deficit after capital use charge	52,634	224	70	(797)	21

Part C: Agency Budget Statements — ANMM

**Table 3.2: Budgeted Departmental Statement of Financial Position
(Balance Sheet) as at 30 June**

	Estimated actual 2000-01 \$'000	Budget estimate 2001-02 \$'000	Forward estimate 2002-03 \$'000	Forward estimate 2003-04 \$'000	Forward estimate 2004-05 \$'000
ASSETS					
Financial assets					
Cash	1,158	1,019	1,573	319	101
Receivables	148	114	113	112	115
Investments	2,000	887	502	503	500
Accrued revenues	-	-	-	-	-
Other	-	-	-	-	-
Total financial assets	3,306	2,020	2,188	934	716
Non-financial assets					
Land and buildings	73,961	72,672	70,155	69,294	69,615
Infrastructure, plant and equipment	17,282	19,901	21,086	21,019	19,567
National Maritime Collection	8,545	8,945	9,045	9,145	9,245
Inventories	75	75	75	75	75
Intangibles	-	-	-	-	-
Other	20	20	20	20	20
Total non-financial assets	99,883	101,613	100,381	99,553	98,522
Total assets	103,189	103,633	102,569	100,487	99,238
LIABILITIES					
Debt					
Loans	18,937	17,959	16,798	15,557	14,231
Leases	-	-	-	-	-
Deposits	75	230	200	100	100
Overdrafts	-	-	-	-	-
Other	-	-	-	-	-
Total debt	19,012	18,189	16,998	15,657	14,331
Provisions and payables					
Employees	1,462	1,506	1,563	1,620	1,677
Suppliers	-	-	-	-	-
Grants	-	-	-	-	-
Other	-	-	-	-	-
Total provisions and payables	1,462	1,506	1,563	1,620	1,677
Total liabilities	20,474	19,695	18,561	17,277	16,008
EQUITY					
Capital	1,000	1,000	1,000	1,000	1,000
Reserves	16,700	17,700	17,700	17,700	17,700
Accumulated surpluses or deficits	65,015	65,239	65,308	64,511	64,530
Total equity	82,715	83,939	84,008	83,211	83,230
Current liabilities	2,515	2,897	3,004	3,047	3,177
Non-current liabilities	17,959	16,798	15,557	14,230	12,831
Current assets	3,381	2,095	2,263	1,009	791
Non-current assets	99,808	101,538	100,306	99,478	98,447

Part C: Agency Budget Statements — ANMM

**Table 3.3: Budgeted Departmental Statement of Cash Flows
for the period ended 30 June**

	Estimated actual 2000-01 \$'000	Budget estimate 2001-02 \$'000	Forward estimate 2002-03 \$'000	Forward estimate 2003-04 \$'000	Forward estimate 2004-05 \$'000
OPERATING ACTIVITIES					
Cash received					
Appropriations for outputs	28,435	20,472	19,709	19,278	19,584
Sales of goods and services	4,931	5,171	4,715	4,910	5,824
Interest	415	135	150	125	50
Other	600	379	375	875	570
Total cash received	34,381	26,157	24,949	25,188	26,028
Cash used					
Employees	6,106	6,652	7,081	7,219	7,359
Suppliers	10,318	10,498	9,535	10,355	9,923
Grants	30	30	30	30	30
Interest	1,251	1,322	1,239	1,159	1,073
Other	-	-	-	-	-
Total cash used	17,705	18,502	17,885	18,763	18,385
Net cash from operating activities	16,676	7,655	7,064	6,425	7,643
INVESTING ACTIVITIES					
Cash received					
Proceeds from sales of property, plant and equipment	1	1	1	1	1
Repayments of loans made	-	-	-	-	-
Other	-	-	-	-	-
Total cash received	1	1	1	1	1
Cash used					
Purchase of property, plant and equipment	5,344	7,930	5,735	6,438	6,538
Loans made	-	-	-	-	-
Other	-	-	-	-	-
Total cash used	5,344	7,930	5,735	6,438	6,538
Net cash from investing activities	(5,343)	(7,929)	(5,734)	(6,437)	(6,537)
FINANCIAL ACTIVITIES					
Cash received					
Proceeds from issuing equity instruments	-	-	-	-	-
Proceeds from debt	-	-	-	-	-
Other	-	-	-	-	-
Total cash received	-	-	-	-	-

Part C: Agency Budget Statements — ANMM

**Table 3.3: Budgeted Departmental Statement of Cash Flows
(continued)
for the period ended 30 June**

	Estimated actual 2000-01 \$'000	Budget estimate 2001-02 \$'000	Forward estimate 2002-03 \$'000	Forward estimate 2003-04 \$'000	Forward estimate 2004-05 \$'000
Cash used					
Repayments of debt	949	978	1,161	1,241	1,327
Capital use and dividends paid	9,345	-	-	-	-
Other					
Total cash used	10,294	978	1,161	1,241	1,327
Net cash from financing activities	(10,294)	(978)	(1,161)	(1,241)	(1,327)
Net increase in cash held	1,039	(1,252)	169	(1,253)	(221)
Cash at the beginning of the reporting period	2,119	3,158	1,906	2,075	822
Cash at the end of the reporting period	3,158	1,906	2,075	822	601

Part C: Agency Budget Statements — ANMM

Table 3.4: Departmental Capital Budget Statement

	Estimated actual 2000-01 \$'000	Budget estimate 2001-02 \$'000	Forward estimate 2002-03 \$'000	Forward estimate 2003-04 \$'000	Forward estimate 2004-05 \$'000
CAPITAL APPROPRIATIONS					
Total equity injections	-	-	-	-	-
Total loans	-	-	-	-	-
Represented by:					
Purchase of non-current assets	-	-	-	-	-
Other	-	-	-	-	-
Total	-	-	-	-	-
PURCHASE OF NON-CURRENT ASSETS					
Funded by capital appropriations	-	-	-	-	-
Funded internally by	5,344	7,930	5,735	6,438	6,538
Departmental resources					
Total	5,344	7,930	5,735	6,438	6,538

Table 3.5: Departmental Non-financial Assets — Summary of Movement (Budget Year 2001-02)

	Land	Buildings	Total Land and Buildings	Infrastructure Plant and Equipment	National Maritime Collection	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
GROSS VALUE						
<i>As at 1 July 2001 (opening)</i>	4,500	73,714	78,214	37,093	8,545	123,852
Additions		2,085	2,085	5,445	400	7,930
Disposals			-	3,825		3,825
Other movements			-	1,000		1,000
<i>As at 30 June 2002 (closing)</i>	4,500	75,799	80,299	39,713	8,945	128,957
ACCUMULATED DEPRECIATION						
<i>As at 1 July 2001 (opening)</i>	135	4,118	4,253	19,811	-	24,064
Disposals			-	3,825		3,825
Charge for the reporting period	45	3,329	3,374	3,826		7,200
Other movements			-			-
<i>As at 30 June 2002 (closing)</i>	180	7,447	7,627	19,812	-	27,439
Net book value						
As at 30 June 2002 (closing book value)	4,320	68,352	72,672	19,901	8,945	101,518
Net book value as at 1 July 2001 (opening book value)	4,365	69,596	73,961	17,282	8,545	99,788
TOTAL ADDITIONS						
Self funded	-	2,085	2,085	5,445	400	7,930
Appropriations	-	-	-	-	-	-
Total	-	2,085	2,085	5,445	400	7,930

NOTES TO THE FINANCIAL STATEMENTS

Departmental

1. On 1 July 2000, ownership of the main museum building was transferred to the Museum at an agreed net value of \$50.2m. In 2000-01, this has significantly increased depreciation expenses, while decreasing general expenses, due to discontinuation of rental on the building. The transfer is considered to be an extraordinary gain and is also reflected through increases in Non-Financial Assets and in Equity.
2. In 2000-01, the Museum optimised Olympic venue hire and associated opportunities which is reflected in increased Sales of Goods and Services. The majority of venue hire fees had been paid prior to July 2000.
3. The construction costs of the Wharf 7 building were externally funded by a 12-year commercial loan at a fixed interest rate of 6.9%. Loan repayments are reflected in interest costs and in debt repayments .

Appendix 1

Non-Appropriation Departmental Revenue

	Estimated Revenue 2000-01 \$'000	Estimated Revenue 2001-02 \$'000
Departmental Revenue		
Sales of goods and services	6,508	5,003
Interest	415	135
Other non-appropriation revenue	600	360
Total Non-Appropriation departmental revenue	7,523	5,498

